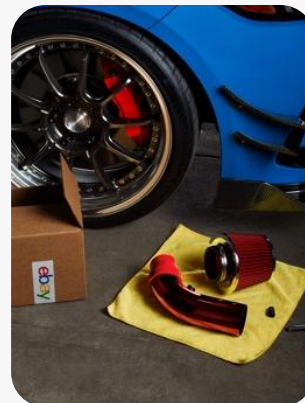
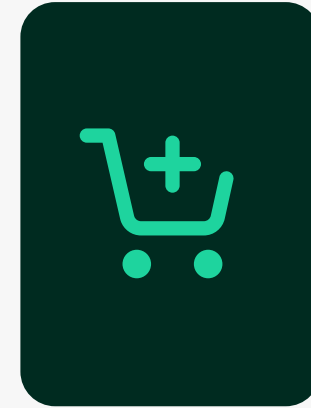




# Investor Presentation

March 2026



# Disclosures

This presentation contains non-GAAP measures relating to our performance. You can find the reconciliation of these measures, except for FX-Neutral basis, to the nearest comparable GAAP measures in the appendix at the end of this presentation. All growth rates represent year-over-year comparisons, except as otherwise noted. For numbers in this presentation provided on an “FX-Neutral” basis, we calculate the year-over-year impact of foreign currency movements using prior period foreign currency rates applied to current year transactional currency amounts excluding hedging activity.

This presentation contains forward -looking statements relating to, among other things, the future performance of eBay Inc. and its consolidated subsidiaries that are based on our current expectations, forecasts and assumptions and involves risks and uncertainties. These statements include, but are not limited to, statements regarding management's vision for the future of eBay and our ability to accomplish our vision, the future growth in our business, our ability to drive sustainable long -term growth and continue to accelerate across focus categories, the effects and potential of current and contemplated strategic initiatives and offerings including with respect to artificial intelligence, new and updated product features or programs, expectations relating to the continued diversification of our inventory and programming, and our targets with respect to our capital returns. Actual results could differ materially from those expressed or implied and reported results should not be considered as an indication of future performance. Factors that could cause or contribute to such differences include, but are not limited to: significant variation in our operating and financial results, including GMV and net revenues; our ability to compete in the markets in which we participate; our ability to generate revenue from our advertising products, including our Promoted Listings; our ability to generate consumer engagement and spending; our ability to keep pace with technological changes, including emerging AI technologies, and with changes in consumer demands and expectations; our ability to operate internationally and generate revenue from our international operations and our exposure to costs and risks in connection therewith; the impact of changes in global trade policies on our revenue, profit and ability to support cross -border trade; our ability to manage our buyer and seller trust protection programs; the risk of systems failures and business interruptions to our business; operation of and ongoing investment into our payments and financial services offerings; risk of fraud on our platforms; the impact of any cyberattacks or data security breaches; our ability to attract, retain and develop our senior managers and other key employees; our and our customers' dependence on third -party providers, some of which are our competitors; the impact of our current, contemplated and future acquisitions, dispositions, joint ventures, strategic partnerships and strategic investments, including our ability to close, and subsequently realize the projected benefits from, the pending Depop acquisition; the impact of extensive and increasing regulation and oversight that affect our business; the risk of liability for the actions of our customers, including products sold by sellers on our platforms; the impact of increasing levels of regulation in the areas of privacy, protection of user data and cybersecurity; the risks associated with third party allegations relating to intellectual property rights; current and potential litigation and regulatory and government inquiries, investigations and litigation involving us; the impact of evolving sales and other tax regimes in various jurisdictions; our ability to protect or enforce our intellectual property rights; risks and costs relating to stakeholder expectations around environmental, social and governance matters; potential exposure to claims and liabilities as a result of the Distribution of PayPal; the risk of exposure to greater than anticipated tax liabilities; fluctuations in interest rates, and changes in regulatory guidance relating thereto; fluctuations in foreign currency exchange rates; our ability to generate sufficient cash flow to service our indebtedness and to comply with financial covenants in our outstanding debt instruments; and the risk that our stock repurchases may not be effected or may not achieve the desired objectives.

The forward-looking statements in this presentation do not include the potential impact of any acquisitions or divestitures that may be announced and/or completed after the date hereof.

More information about factors that could affect our operating results is included under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, copies of which may be obtained by visiting our Investor Relations website at <https://investors.ebayinc.com> or the SEC’s website at [www.sec.gov](http://www.sec.gov). All information in this presentation is as of February 18, 2026. Undue reliance should not be placed on the forward-looking statements in this presentation, which are based on information available to us on the date hereof. We assume no obligation to update such statements.

Financial results in this presentation do not reflect the impacts of Accounting Standards Update (“ASU”) 2025-06, Intangibles — Goodwill and Other — Internal-Use Software (Subtopic 350-40): Accounting for and Disclosure of Software Costs. We have elected to early adopt the standard effective January 1, 2026 using the full retrospective transition method.

# Table of Contents

- 01 Business & Strategy**
- 02 Relevant Experiences**
- 03 Scalable Solutions**
- 04 Magical Innovations**
- 05 Financial Highlights**
- 06 Appendix**



# 01

# Business & Strategy

# Business at a Glance

## FY'25 Key Metrics

### Revenue

**\$11.1 Billion**

+7% Y/Y org. FXN

### GMV

**\$79.6 Billion**

+6% Y/Y org. FXN

### Operating Income (non-GAAP)\*

**\$3.1 Billion\***

27.8% Operating Margin (non-GAAP)\*

### Diluted EPS (non-GAAP)\*

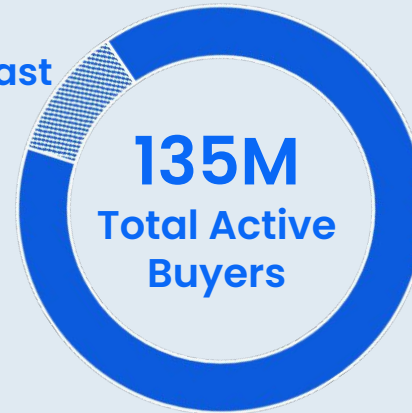
**\$5.52\***

+13% Y/Y

**~2.5 Billion Listings**

**16M**

Enthusiast  
Buyers



**>190 markets**

around the world

**>75%**

of GMV from our top 3 markets:  
US, UK & Germany

## Global Scale

A single, **trusted** platform with unparalleled breadth of inventory.

## Asset-Light

Highly efficient, scalable,  
**third-party** marketplace.

## Tech-Driven

Leveraging **AI** to reduce friction and build trust

# Category Breakdown

## Top 5 Categories Contribute >80% of GMV



### Collectibles

- Sports Trading Cards
- Collectible Card Games
- Bullion, coins & money
- Comics, toys & action figures



### Motors

- Motors Parts & Accessories
- Motors Tools & Supplies
- Vehicles



### Fashion

- Apparel & Shoes
- Watches, Handbags & Jewelry



### Electronics

- Mobile Phones & Accessories
- Laptops & Computer Parts
- Video Games & Consoles



### Home & Garden

- Yard, Garden & Outdoor Living
- Home Improvement & Tools
- Kitchen, Dining & Bar

## Other Categories



### Business & Industrial

- Automation & Motion Controls
- Medical & Lab Equipment
- Heavy Machinery



### Lifestyle

- Sporting Goods
- Musical Instruments & Gear
- Health & Beauty Products



### Media

- Print: Books & Magazines
- Audio: CDs & Vinyl
- Video: Movies & TV

**From trading cards to motors to pre-loved apparel, our diverse category mix drives resilient growth by meeting our customers' most specialized and everyday needs.**

# Broad Based Growth Across Established Strategic Priorities

## Focus Categories

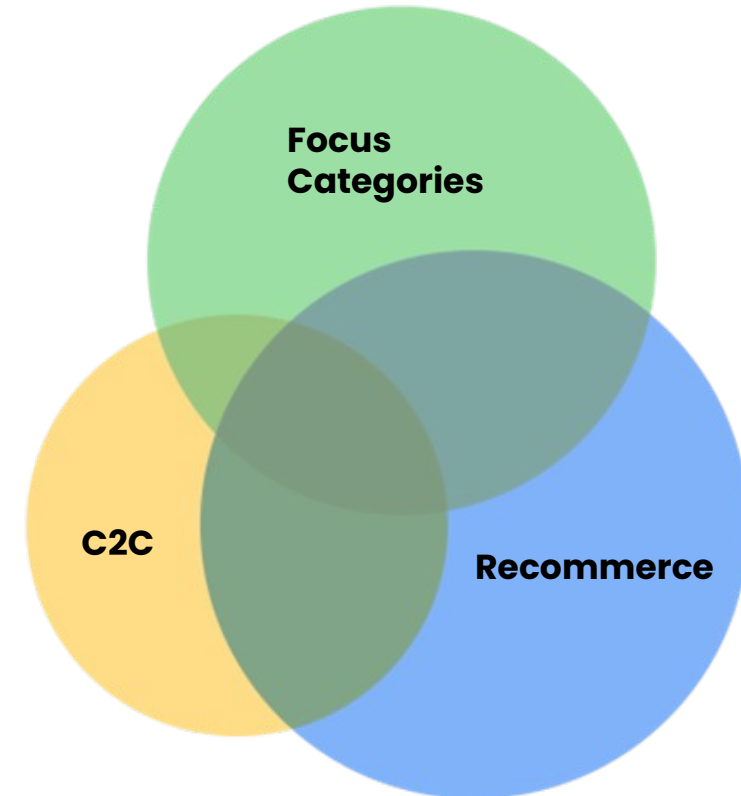
Focus Category GMV represents **~35%** of total GMV and grew **~12% Y/Y** in 2025.

## Consumer-to-Consumer (C2C)

C2C segment represents **~25%** of total GMV

## Recommerce<sup>(1)</sup>

Recommerce represents over **40%** of total GMV



These strategic priorities<sup>(2)</sup> accounted for **~2/3** of total GMV, or more than \$50B, in 2025 and grew **~10% Y/Y**, accelerating throughout the year.

# Advantages of a Hybrid C2C & B2C Model

## Vibrant Marketplace

C2C sellers bring unique and/or rare inventory.

Attractive pricing drives buyer engagement.

## Powerful Flywheel

On average, C2C sellers buy 2x+ more than non-sellers.

Boosts demand for B2C sellers.

## Diverse Seller Base

C2C accounts for the majority of our sellers and ~25% of GMV.

Vast majority of B2C sellers are small businesses.

Our **hybrid** C2C and B2C model creates a **flywheel** that can help **grow GMV, strengthen marketplace health, and enhance long-term profitability.**

# Reinventing the Future of Ecommerce Through 3 Key Pillars

## Relevant Experiences

From one size fits all to **focus categories & tailored experiences**



Unlock the world's **non-new in season** supply



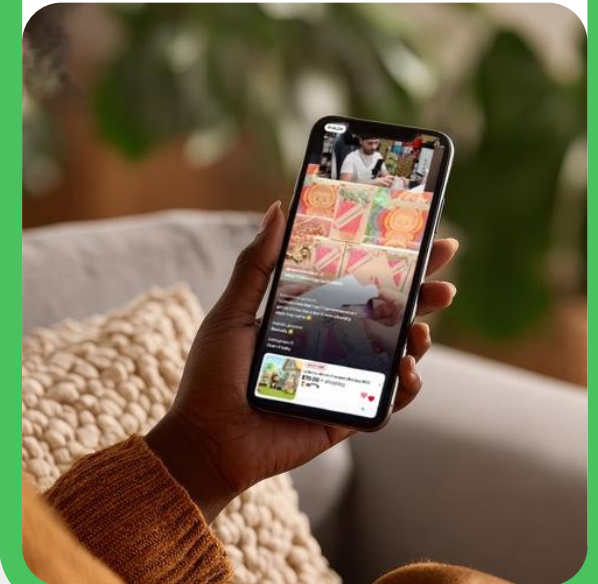
## Scalable Solutions

Leverage our **scale** to **reduce transactional friction** & improve our marketplace



## Magical Innovations

Accelerate **innovation** using **AI** to make eBay more frictionless and intuitive for customers



# Focused on Driving Sustainable Top & Bottom-Line Growth

Our strategy...



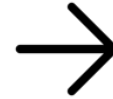
**Reinvent the future of  
ecommerce for enthusiasts**

**Relevant  
Experiences**

**Scalable  
Solutions**

**Magical  
Innovations**

Levers for growth...



**Multiple growth  
opportunities**

GMV follows  
Customer Satisfaction

Monetization through Fees,  
Ads and Other Services

Leverage through Scale and  
AI-Driven Efficiency

Our financial goals...

**Long-term  
sustainable growth**

GMV and Revenue

Operating Income

Earnings per share

# Promoting the Circular Economy

Economic and environmental benefits of recommerce

**Exceeded** our 2021 to 2025 **Recommerce Goals\***

## Positive economic impact goal

Goal: \$22 billion

**Drove**  
**~\$25B**  
in positive  
economic impact

## Carbon emissions goal

Goal: 8 million

**Helped Prevent**  
**~8.2M**  
metric tons of  
carbon emissions

## Waste avoidance goal

Goal: 350,000

**Helped Divert**  
**>360K**  
metric tons of  
waste from landfills

by empowering the sale of pre-owned and refurbished goods on our platform.

**The equivalent of...**

taking nearly **2M** cars  
off the road for a year



almost **2.7M** blue whales  
in weight



# eBay's Climate Goals

Advancing ecommerce with purpose

## VISION 2045



### Net-Zero Commitment

Validated by the **Science Based Targets initiative (SBTi)**.

- **90% absolute reduction** across our entire value chain and achieve net-zero greenhouse gas emissions by 2045.
- Published inaugural **Climate Transition Plan** in early 2026

## MILESTONES 2030



### Reduction in Carbon Emissions

**2030 targets** compared to our 2019 baseline.

- **90% reduction** in Scope 1 & 2 greenhouse gas emissions.
- **27.5% reduction** in Scope 3 downstream transportation and distribution emissions.

## OPERATIONAL EXCELLENCE



### Renewable Energy Success

Maintain **100% renewable energy** goal **achieved in 2024**.

- **100% renewable energy** supporting all operations at eBay-controlled data centers, offices, and authentication centers.

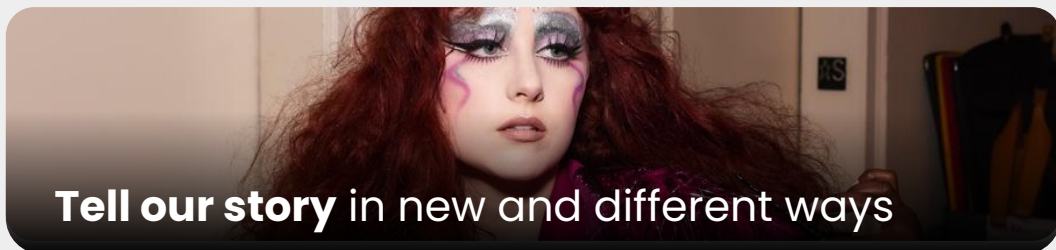
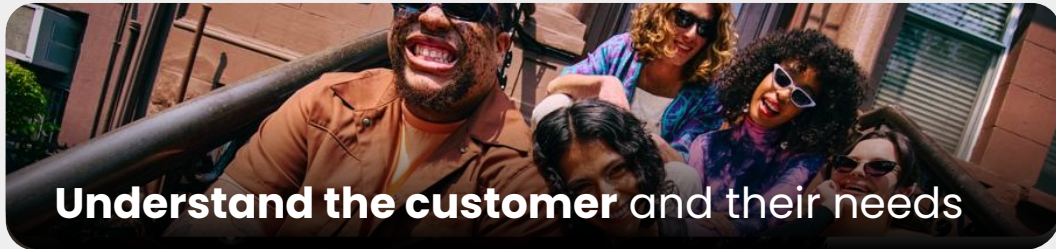


# 02

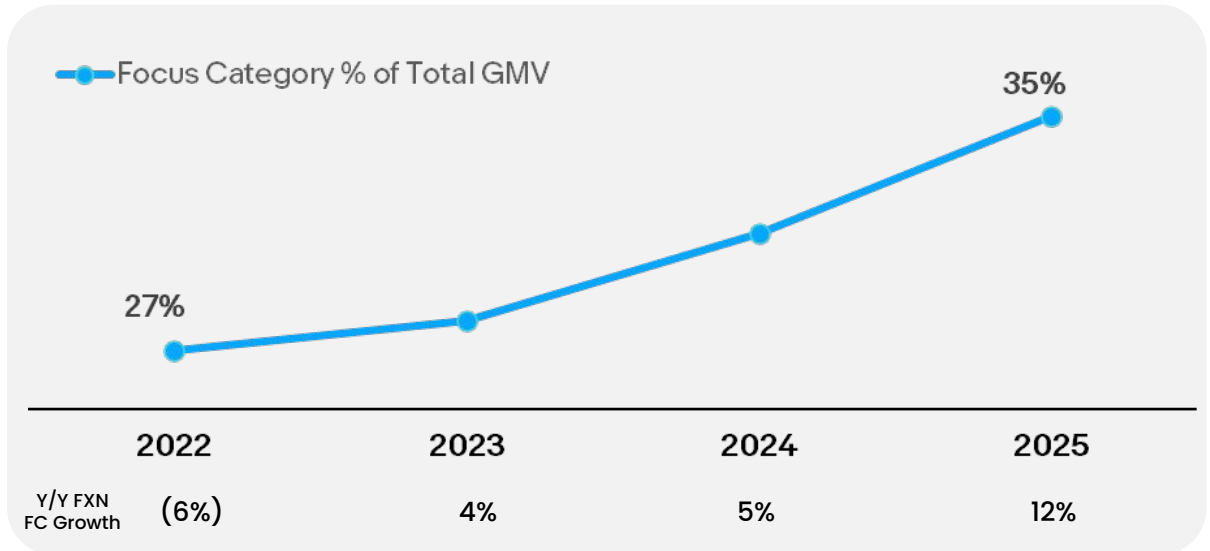
# Relevant Experiences

# Our Focus Category Playbook

**Personalized experiences** for the next generation of online shoppers



## We continue to expand coverage...



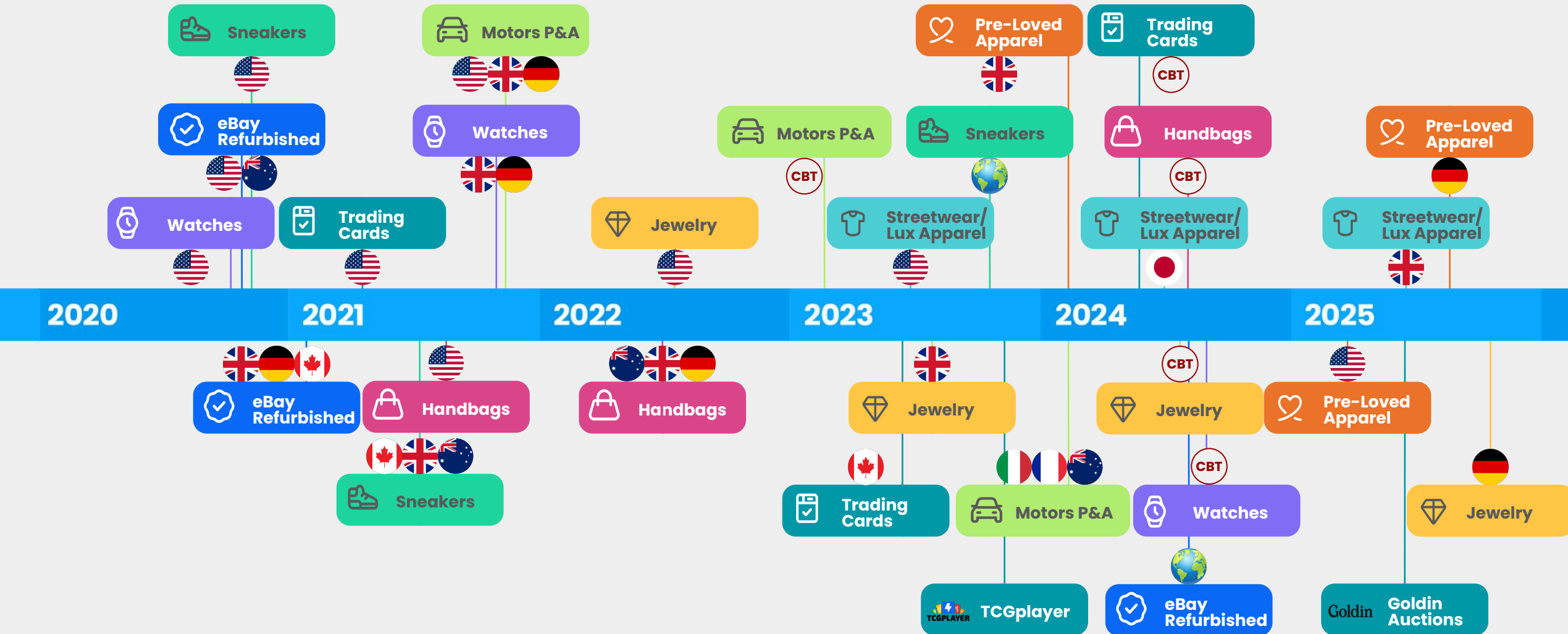
...and drive step changes in user behavior by improving

**Customer Satisfaction**

**High Quality Visits**

**Retention**

# Expanding Focus Category Coverage



# Unlocking Trust Within Focus Categories



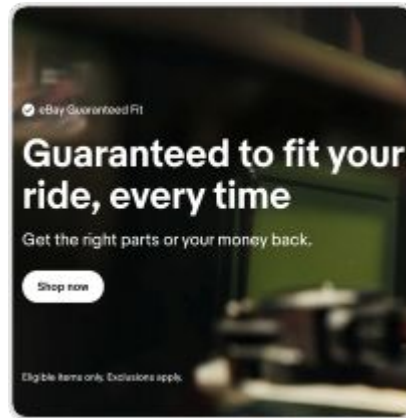
## Authenticity Guarantee

Ensure authenticity of purchases in **Collectibles & Fashion**



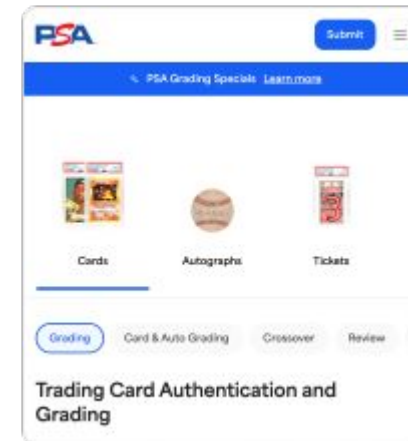
## Guaranteed Fit

Guarantee that select parts will fit buyers' **Vehicles**



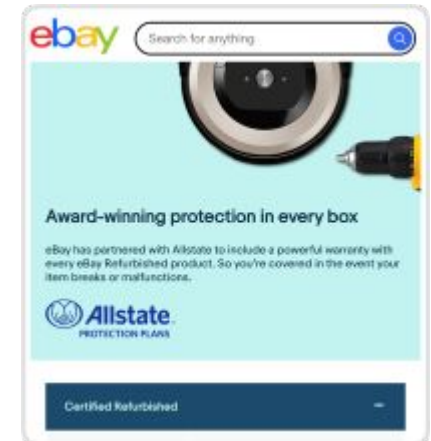
## Grading for Trading Cards

Integrated with PSA on **Trading Card** grading



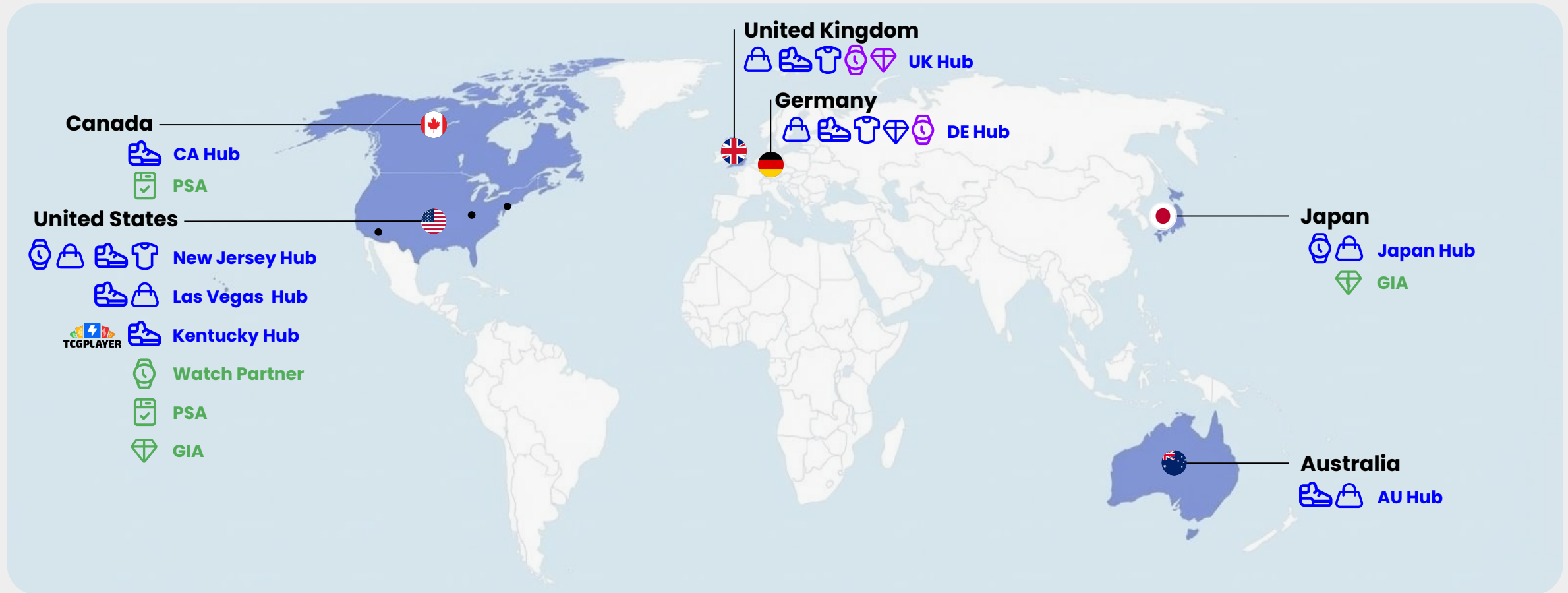
## Warranty Program

Partnership with Allstate to provide warranties on **Refurbished** items



# Global Authenticity Guarantee (AG) Infrastructure

Scaling global trust with over 15M items authenticated to date



 Sneakers

 Handbags

 Watches

 Streetwear/Lux Apparel

 Trading Cards

 Jewelry

 eBay Only

 Partner Only

 Partner @ eBay Site

# Collectibles: Organic Momentum Enhanced by Acquisitions & Partnerships



**Internally developed eBay Live**, a live-stream shopping platform for enthusiasts to discover, chat, and purchase instantly. After initially scaling in Collectibles, eBay Live has since expanded across categories.



**Q1 2023**

**Acquired TCGplayer** to expand omnichannel capabilities to address the needs of hobbyists and connect with local hobby shops.



**Q2 2024**

**Partnered with PSA** to offer more streamlined buying, selling, grading, and storage experiences to all trading card hobbyists in the US.

**Goldin**

**Q2 2024**

**Acquired Goldin** to expand the range of inventory available on eBay and open up an expansive global audience for Goldin sellers.



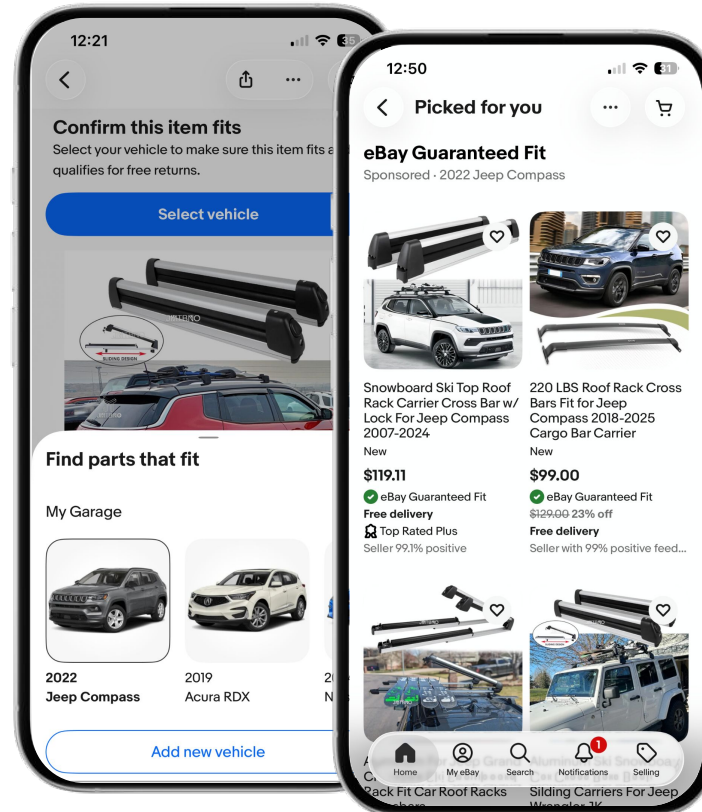
# Motors Parts & Accessories: Selection, Fit and Free Returns

Helping shoppers find the right parts at the right price

**Largest online selection of vehicle parts & accessories\***



**Guaranteed to fit your ride, every time**



**Easy and free returns**

**Huge selection.  
Free returns.**

Refunds on select parts and accessories are now fast and easy.

[Shop now](#)

Eligible items only. Exclusions apply.



# eBay Vehicles: Caramel Acquisition Unlocked GMV Opportunity in 2025

Transitioned vehicle purchases from classifieds to a secure, end-to-end transaction model

## Our Vehicles Offering Primarily Targets the Enthusiast Segment

Total US Used  
Car Segment

**\$1.1T**

US Enthusiast  
Car Segment

**\$75B**

**Classics**



**Collector Cars**



**Exotics**



**Sports Cars**



**Out-of-State Deals**



Cars sold on  
eBay across  
state lines

**>80%\***

Selling or buying a vehicle online can be challenging, especially **across state lines**;  
We make it easy to transact with confidence via **Secure Purchase**.

### Trusted Shopping

**Seller ID scan  
& verification**



**Secure &  
embedded  
payments**



**Vehicle purchase  
protection**

- \$100K protection
- Title mishaps
- Lien protection
- No-shows after payment

### Additional Services

**Built-in  
financing**



**Warranty add-ons  
& insurance**

- Transportation
- Mechanical repair coverage
- Compare insurance plans across carriers

### Documentation

**Integrated  
DMV paperwork**



# Fashion: Discovery, Personalization & Marketing

The trusted destination for pre-loved, branded fashion products



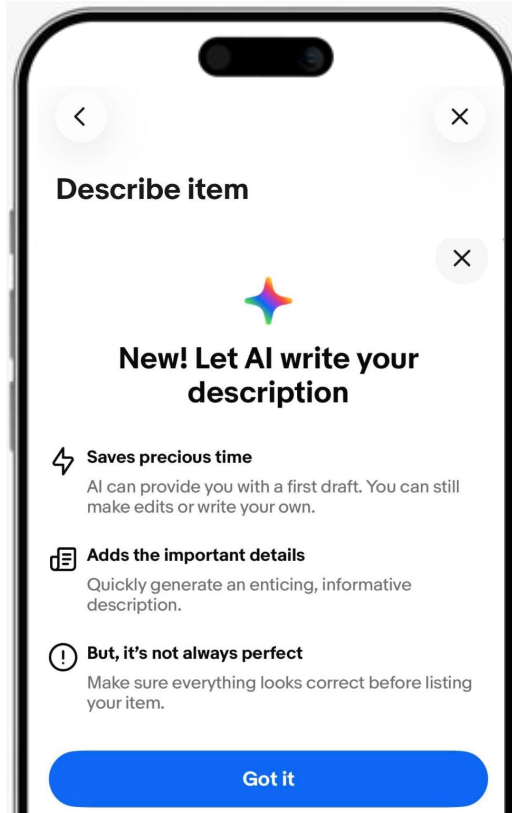
**Increasing awareness** through full-funnel **marketing**, notable **partnerships** and our **Cast of influencers**.

**Improving trust** with **Authenticity Guarantee** and our **Certified by Brand** program.

**Enhancing** the user experience with **AI-powered shopping** feeds and **personalized** recommendations.

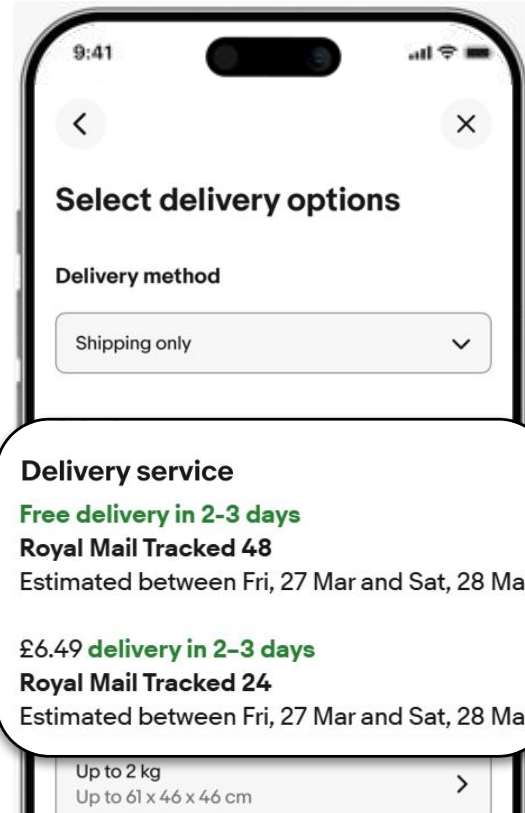
# UK C2C Overhaul Eliminated Significant Pain Points

## Simplified Listing Flow



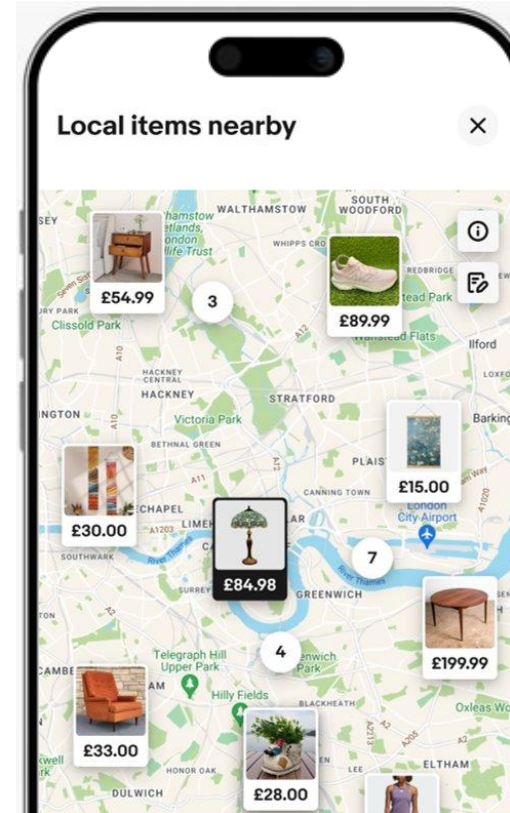
**Reduces** the time to list, resulting in higher completion rates.

## Managed Shipping



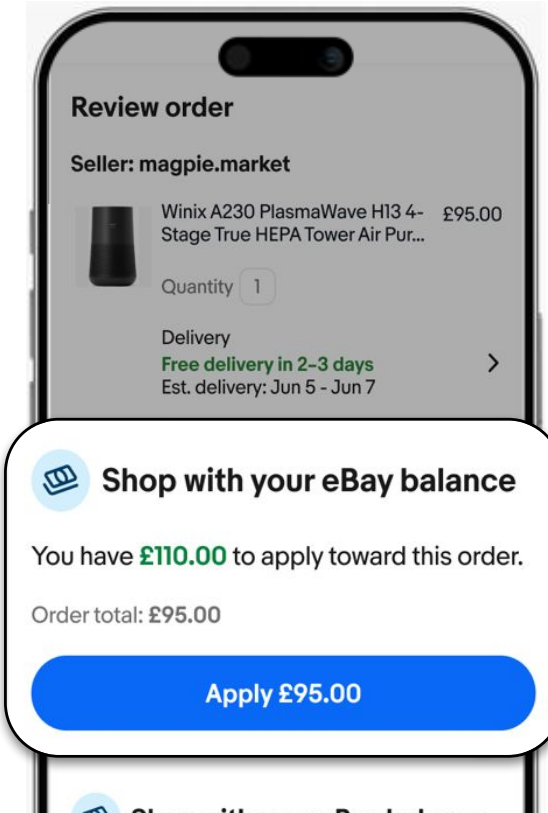
**Streamlined** package sizing, auto-generated labels & fully tracked orders

## eBay Local



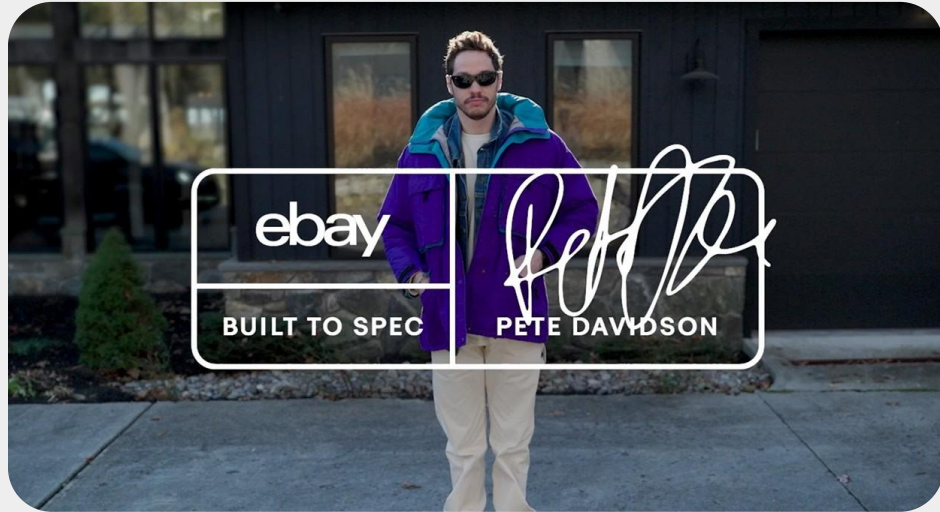
Local landing page and map view for **optimal browsing** of nearby inventory

## eBay Balance



Providing C2C sellers **flexibility** to use their earnings on the platform

# Engaging Enthusiasts Through Full-Funnel Marketing



# 03

# Scalable Solutions

# Advertising: Long Term Growth Opportunity

## Offering a suite of first-party advertising solutions with multiple growth drivers

### Q4'25 Metrics

**~4.8M**

Sellers Adopted  
an Ad Product

**~1.2B**

Live Promoted  
Listings

**~2.5B**

Total Listings

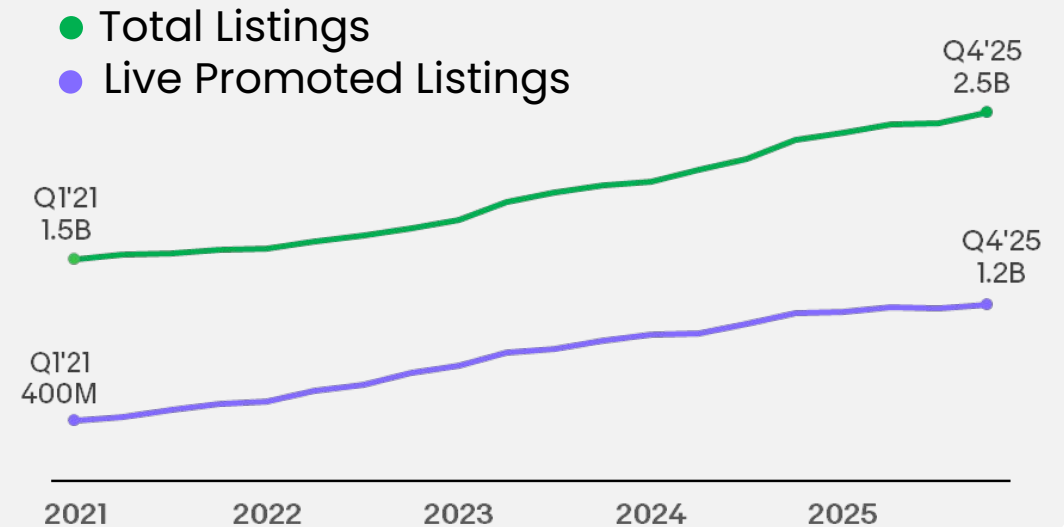
Seller Adoption

Listings Penetration

Ad Rate Optimization

Scaling New Products

## A long runway for growth...



**Increased  
Visibility**

**Targeted  
Reach**

**Faster  
Sales**

# eBay's Advertising Solutions

## Promoted Listings



### General

- ✓ Increases visibility of listings.
- ✓ Cost-per-action (CPA), and Fixed Price & Auction.



### Priority

- ✓ Increases sales velocity, and engages motivated buyers.
- ✓ Cost-per-click (CPC), and Fixed Price.

- ✓ Largest products by revenue, and the largest contributors to growth.



## Promoted Stores

- ✓ Increases traffic to seller stores, and helps sellers build their brands.
- ✓ Cost-per-click (CPC), and Fixed Price & Auction.
- ✓ Newest product and ramping quickly off a smaller base.



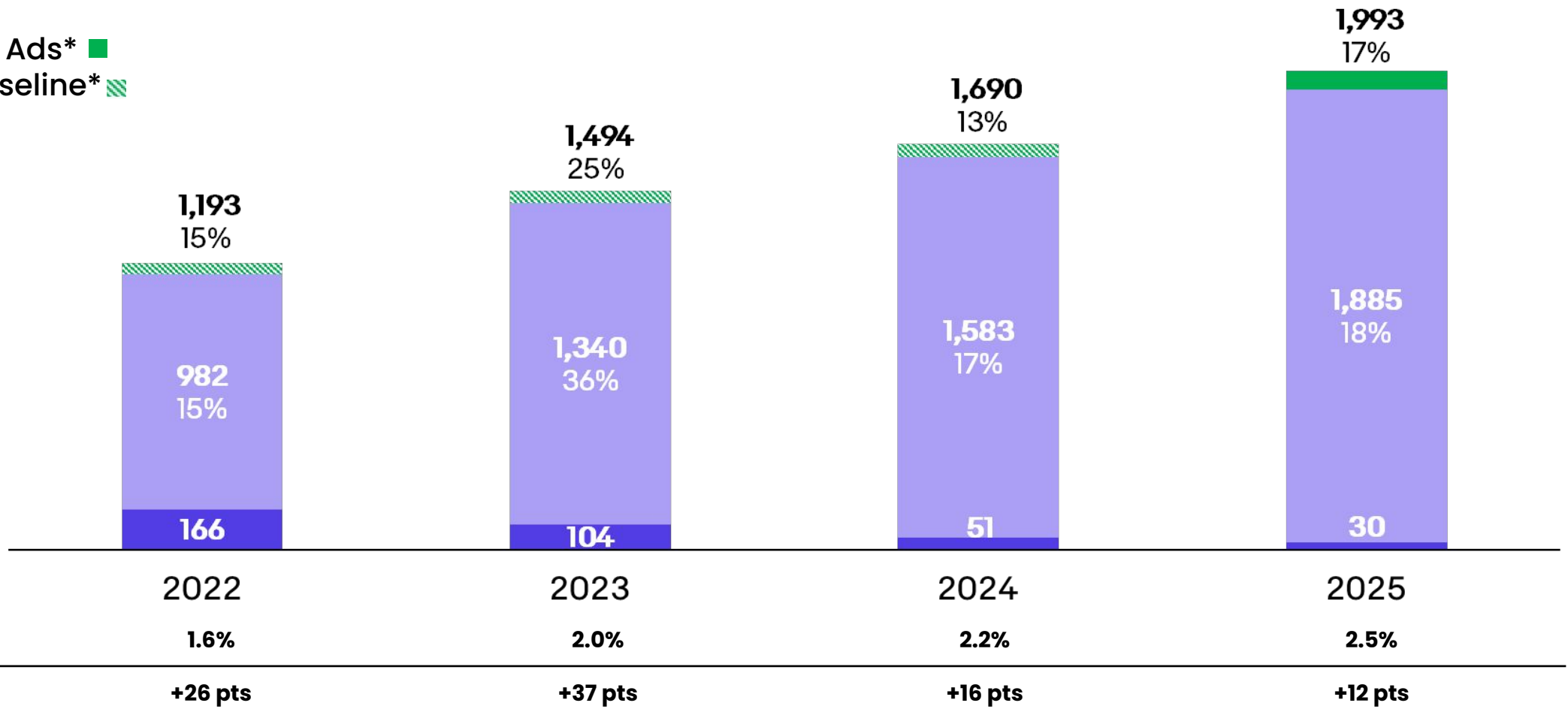
## Promoted Offsite

- ✓ Helps sellers deploy eligible listings on Google and Bing.
- ✓ Cost-per-click (CPC), and Fixed Price.
- ✓ Lower gross margin product, but accretive to operating margin.
- ✓ Drives traffic and incremental GMV to the marketplace.

# Advertising Revenue

(\$ millions, Y/Y FXN growth)

1P Ads ■  
 3P Ads ■  
 Off-Platform Ads\* ■  
 Off-P Ads Baseline\* ▨



Note: 1P = First-party advertising, including Promoted Listings products and first-party display advertisements on the eBay platform; 3P = Third-party advertising; Off-Platform = ad revenue from eBay's off-platform businesses; % of GMV = Total advertising revenue divided by total reported GMV.

\* In Q1 of 2025, we began reporting off-platform ads revenue as part of total ads revenue. Prior periods have not been recast, but we are including the comparable baseline in the chart above to illustrate total ad revenue generated during those periods, and the adjusted Y/Y FXN growth rates for all periods.

# Reducing Friction through Scalable Shipping Solutions

# 1



## eBay International Shipping

Sellers ship to a domestic location, and eBay handles the complexity of shipping internationally.



Reach buyers across the globe



Take care of customs paperwork



Handle and pay for returns

# 2



## Managed Shipping

Streamlined package sizing, auto-generated labels & fully tracked orders.



Simplified packaging



Seller Protection



Competitive Rates

# 3



## SpeedPAK

A reliable and cost-effective end-to-end logistics solution for cross-border deliveries.



Fast Shipping



Local Drop-off



Customs Compliance

# Payments: Driving Growth & Unlocking Efficiencies

Multi-acquirer strategy provides flexibility & redundancy

**Offering secure, seamless, and widely adopted payment options**

**VISA**



**PayPal**



**G Pay**

**Pay by Bank**

**Apple Pay**

**Adding new payment partners helps drive GMV and reduce cost of payments**

**Klarna.**

~3x average order value

**venmo**

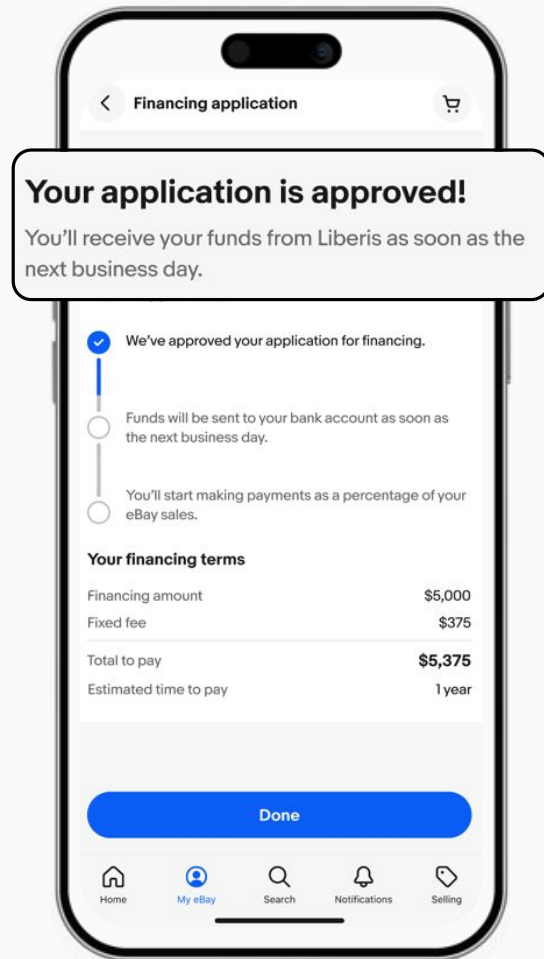
Attracting Gen Z and Millennials

**Alipay**

Seamless cross-border payments

# Seller Capital: Enhancing the eBay Value Proposition

Disbursed over \$1B in capital to sellers through partners since 2021



**Flexible capital  
and payments**



**Personalized  
for each seller**



**Fast & seamless  
experience**

## Partners



**Liberis**



**iBUSINESS  
Funding**



**YOULEND**



**YOULEND**



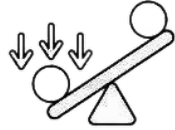
# 04

# Magical Innovations

# Accelerating Our Strategy with AI

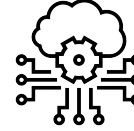
Improving eBay's customer experience and organizational efficiency

## Scale Advantage



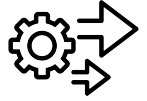
Our scale allows us to invest in **in-house technology infrastructure** and **hardware and software tech teams**

## Hybrid Approach



We leverage both **commercial** technologies, including large language models, and **in-house and open source** tools.

## Efficiency Gains



We deliver **differentiated customer experiences** and create our own **capacity to reinvest**.



Large Private Cloud Delivers a Faster, More Secure Customer Experience



Deployed High-Performance Supercomputer to Increase AI Velocity



Product Knowledge Graph Utilizes 30 Years of Internal Data



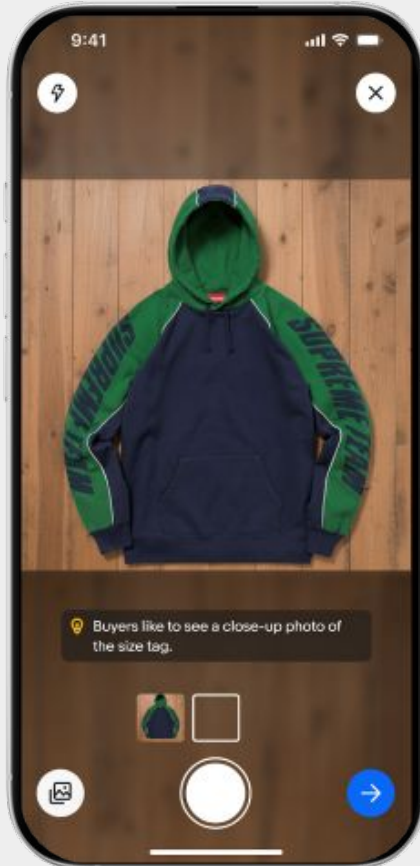
Launched Gen AI-Driven Experiences for Sellers and Buyers



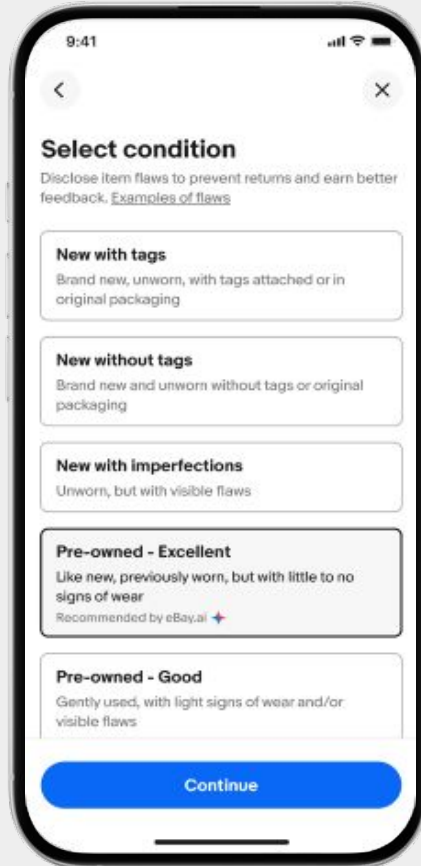
Our **Unified Agentic Commerce Platform** enables a **seamless connection** between **eBay agents** and **third-party agents**, allowing us to facilitate more **personalized shopping experiences**.

# Next-Generation Magical Listing Technology\*

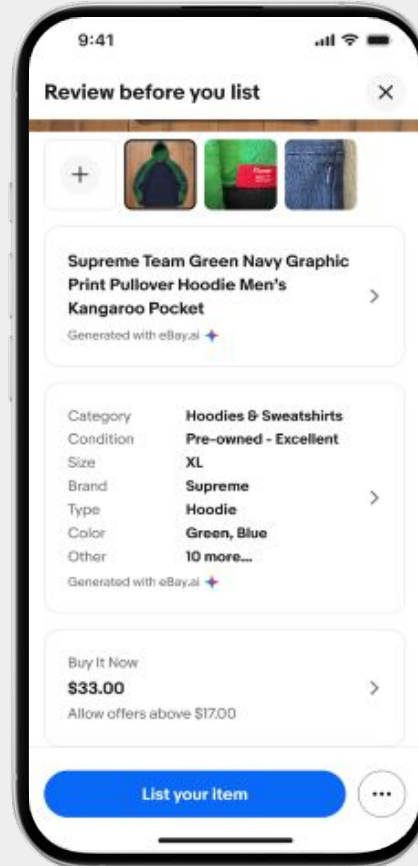
Camera-first listing experience powered by AI



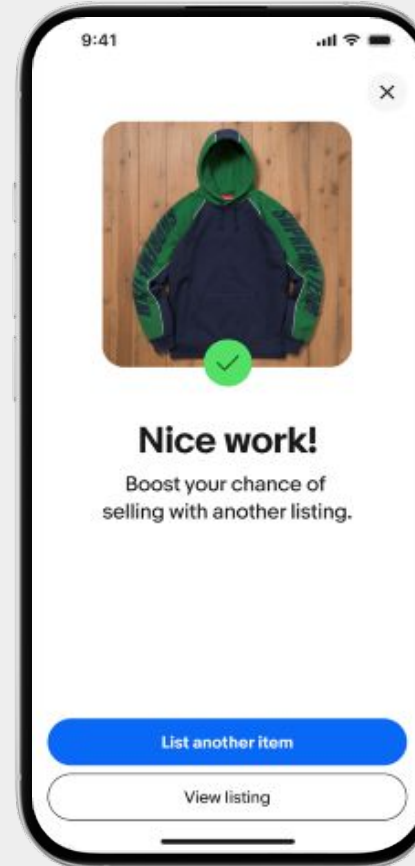
AI agent turns your camera into a **guided listing assistant**



AI condition detection **recommends the best match**



AI agents **pre-fill details** leveraging our Product Knowledge Graph



Listing **complete** in just a few steps

**Seeing Powerful Results in Early Testing**

> **50%** increase in new listing creation rate

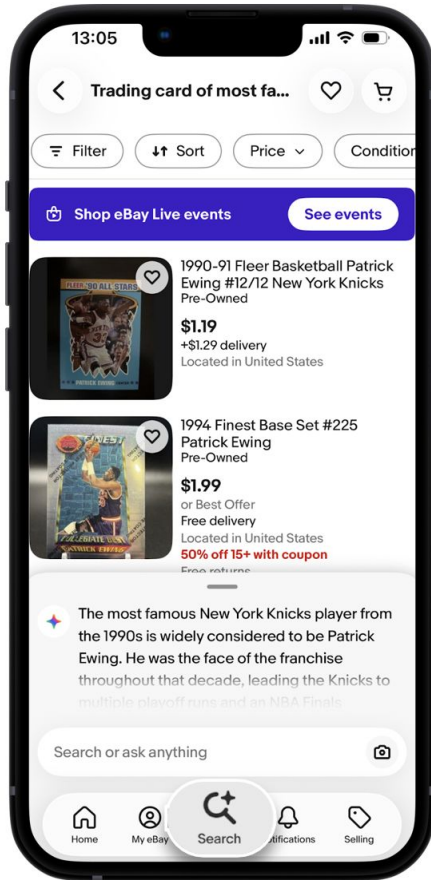
> **25%** decrease in average listing time

> **95%** Customer Satisfaction

# Advancing Buyer Discovery Through Agentic Search\*

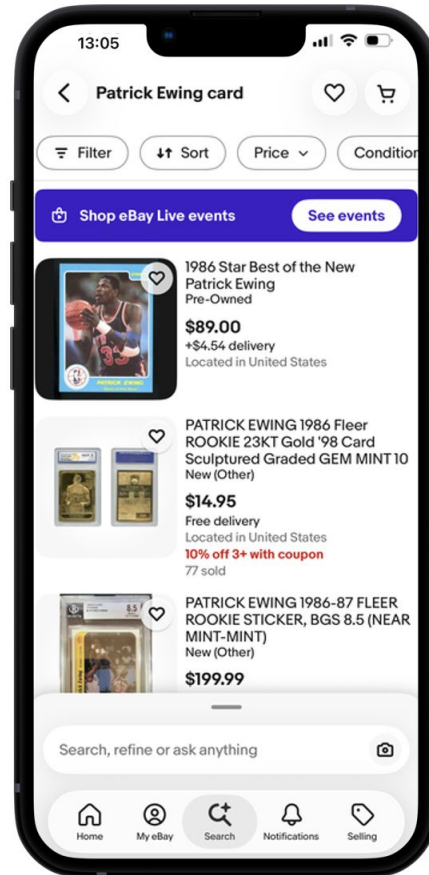
Laying the foundation for a more personalized shopping journey

Natural language search  
embedded directly into core search



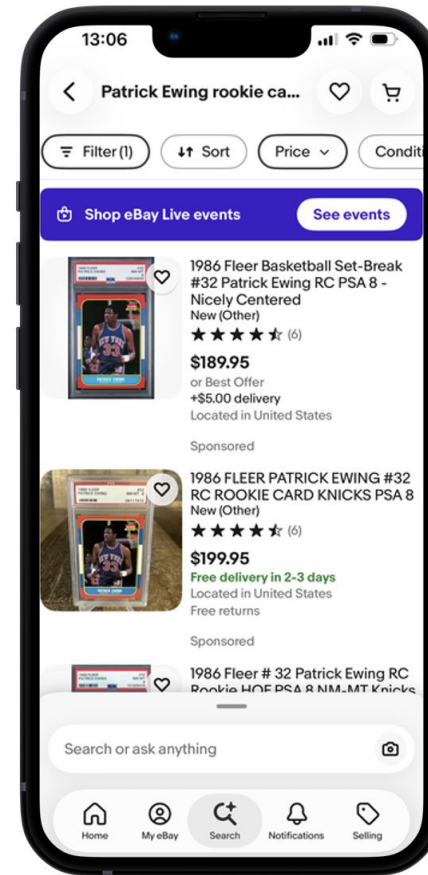
I'm looking for a card. Who's the most famous Knicks player from the '90s?

Enables buyers to shop using  
conversational dialogue



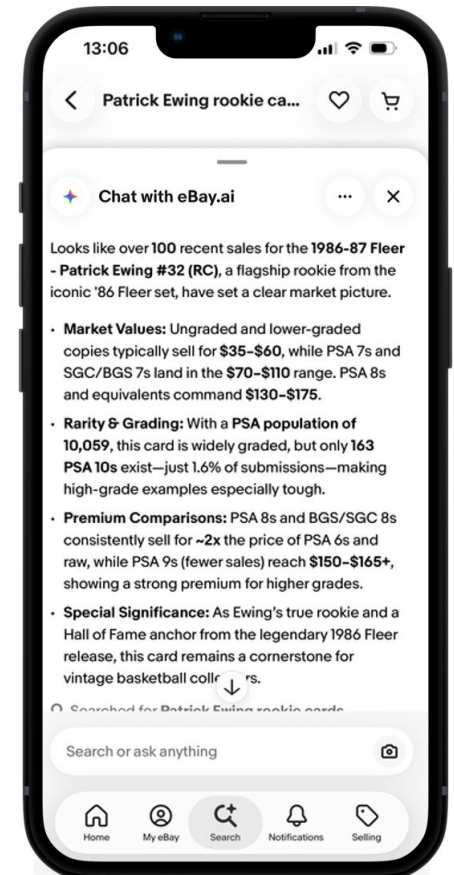
Only show me his rookie cards

Seamlessly filter and discover  
our full depth of inventory



I want to buy one of his rookie cards  
graded PSA 8

Leverages eBay's decades of  
consumer insights



Are these cards expensive and rare?

# Continued Innovation in Live Commerce

Scaling eBay Live into a global shopping destination

## Broadening Reach

Initially launched in the US, now offered in 7 countries



## Accelerating Growth

Annualized run-rate up ~7x year-over-year\*

## Driving Long Term Value

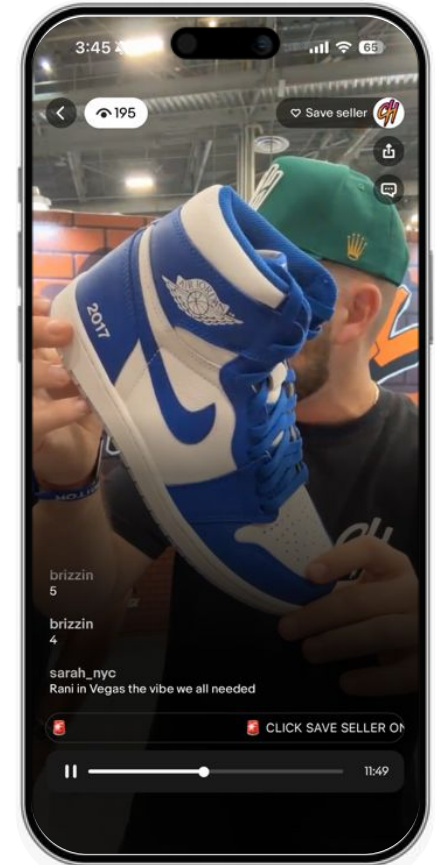
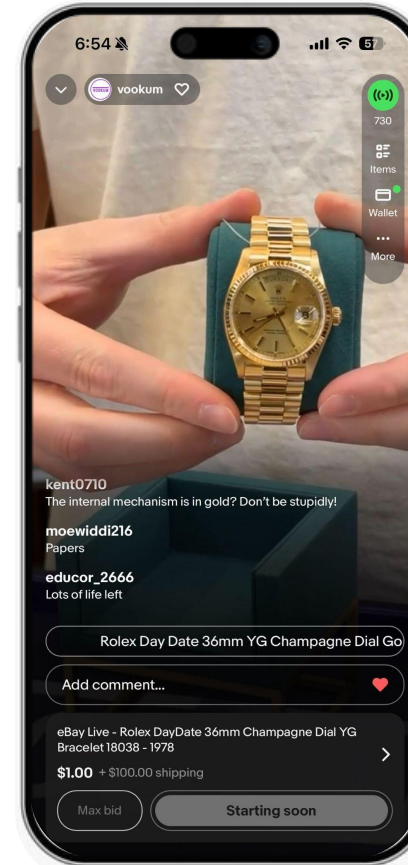
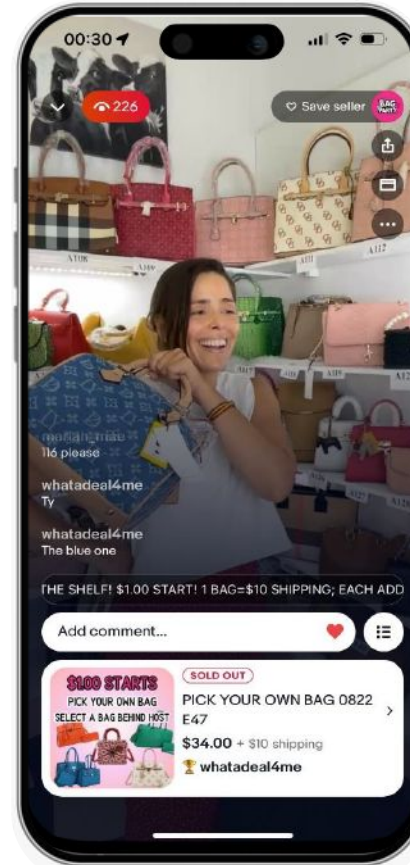
Natural extension of marketplace, expanding our customer base and business

Discovery

Engagement

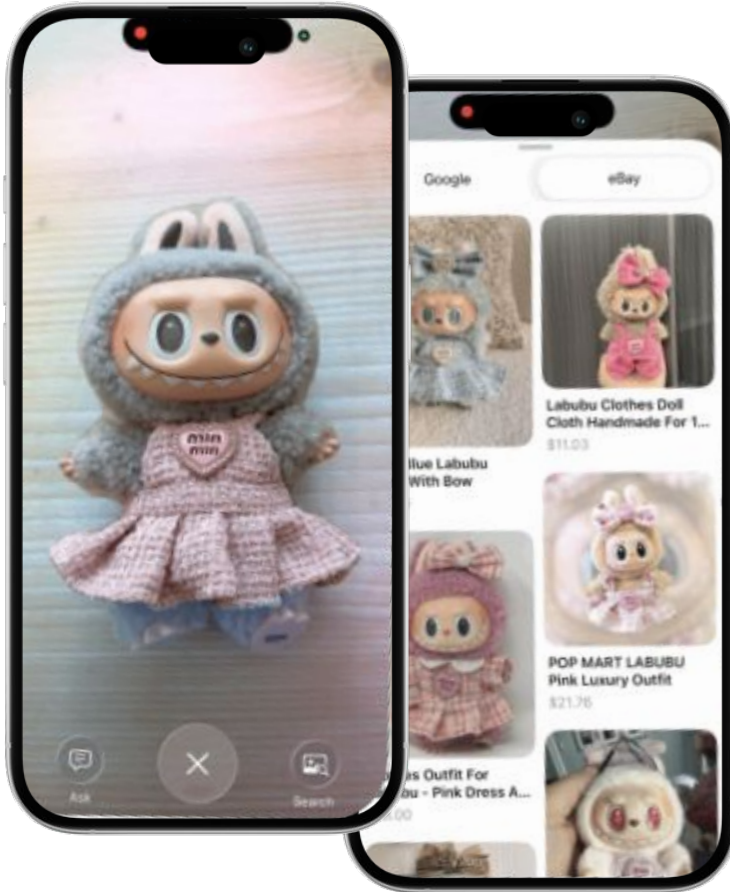
Community

Trust

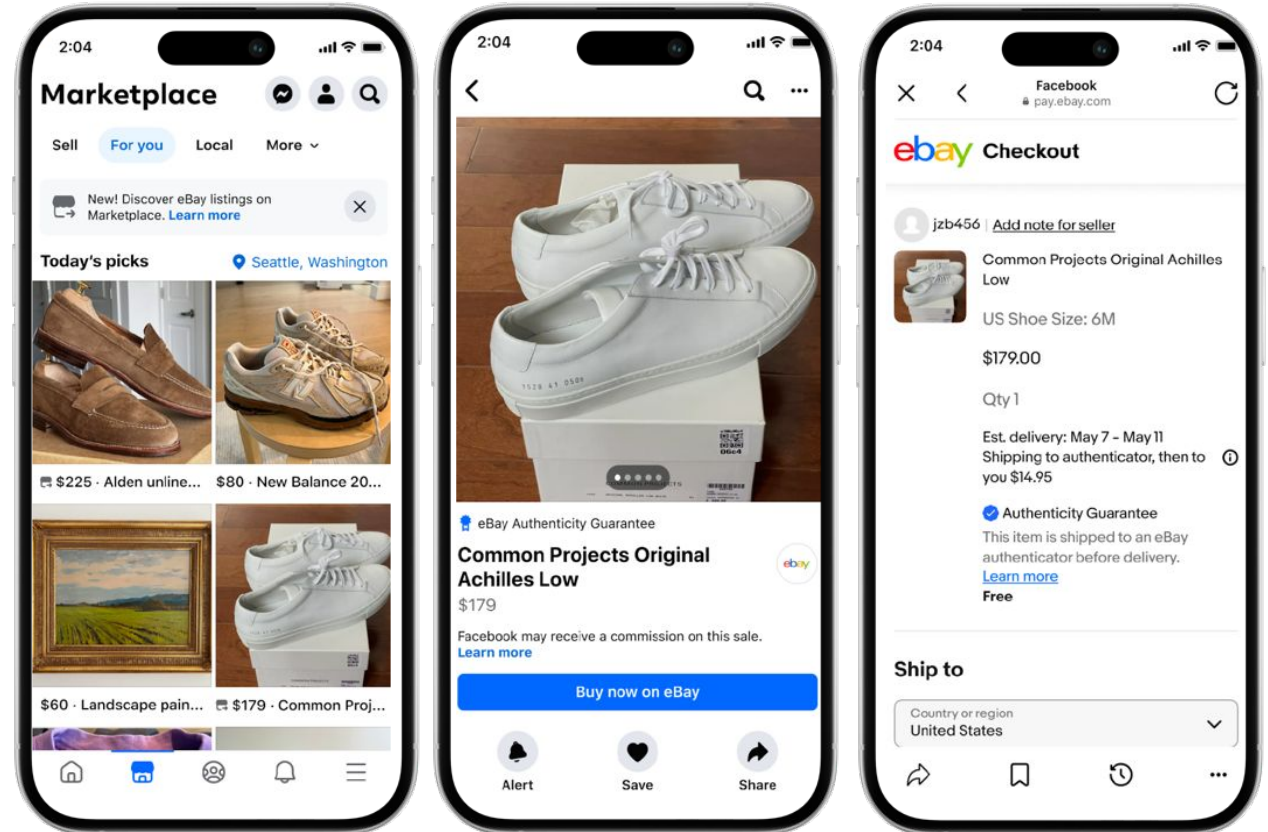


# Meeting Customers Where They Are

## Apple's Visual Intelligence Integration



## Enabled buyers to browse eBay listings directly on Facebook Marketplace\*



# Enhancing the User Experience with AI



**>800K**

listings  
created  
daily using  
AI tools



**Billions**

of dollars  
in GMV  
generated  
from AI listings



**>400M**

listings  
created  
using AI tools



**>10M**

sellers who  
have used  
AI tools



**>15M**

Trading Cards  
scanned using  
AI



# 05

# Financial Highlights

# Creating Investment Capacity to Drive Long Term Growth

## 1

### Grow the Top Line



Focus Categories



Geo-Specific Initiatives



Horizontal Investments

## 2

### Grow Operating Income



High-Margin  
Core Business



Disciplined Investments



Operational Efficiency

## 3

### Healthy Capital Returns



Dividends



Share Repurchases

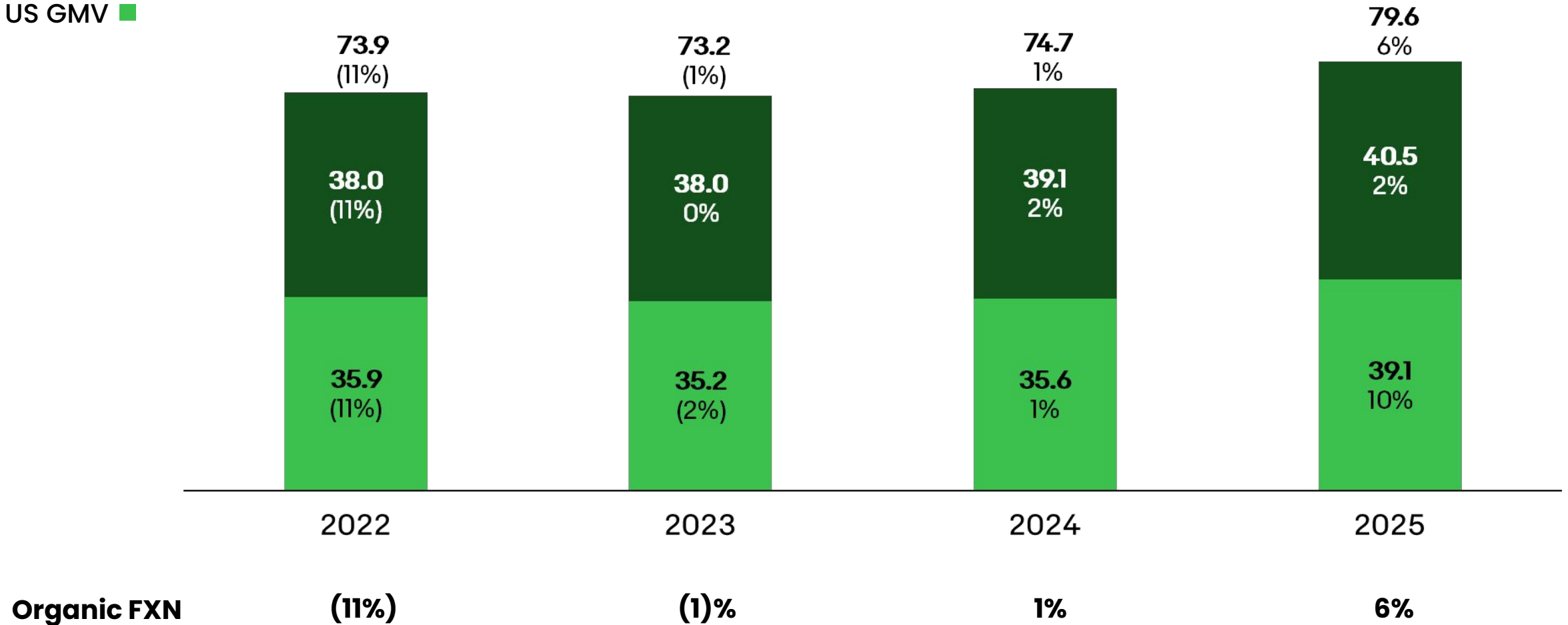


~\$3B in 2025

# Gross Merchandise Volume

(\$ billions, Y/Y FXN growth)

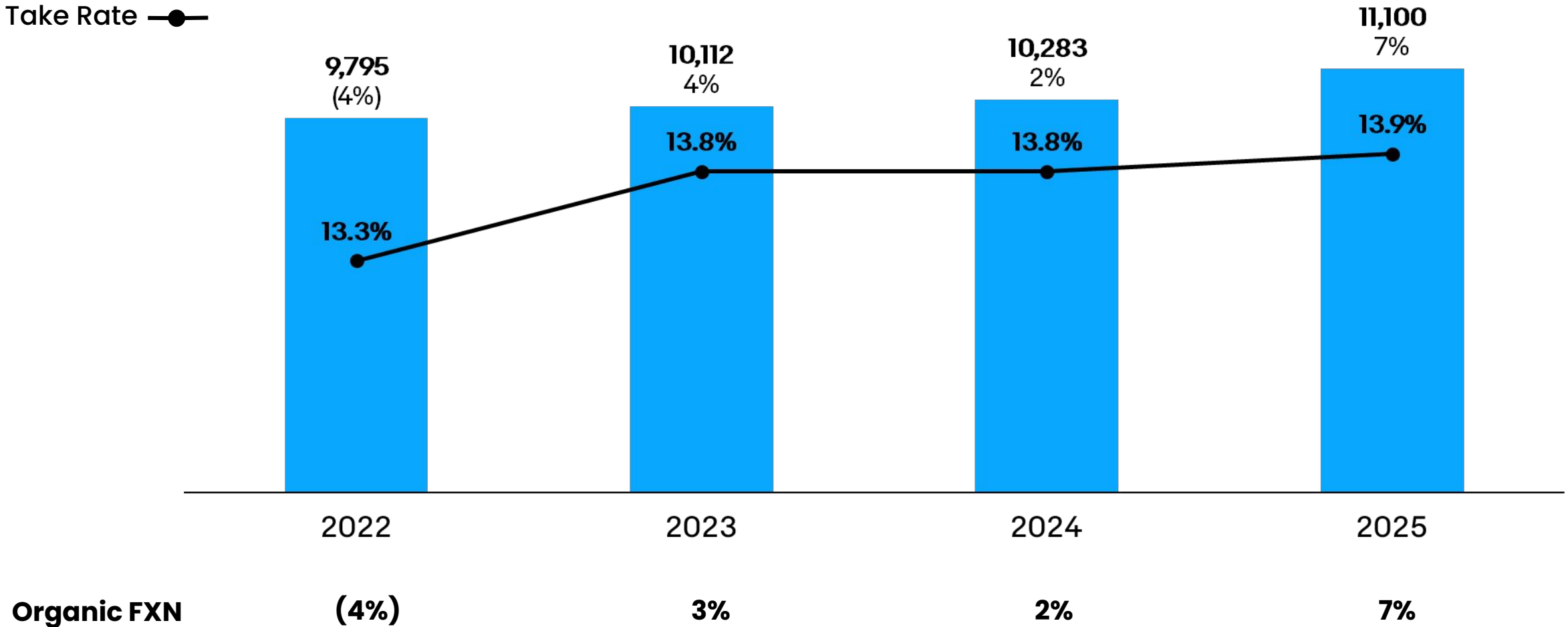
International GMV ■  
US GMV ■



# Revenue

(\$ millions, Y/Y FXN growth)

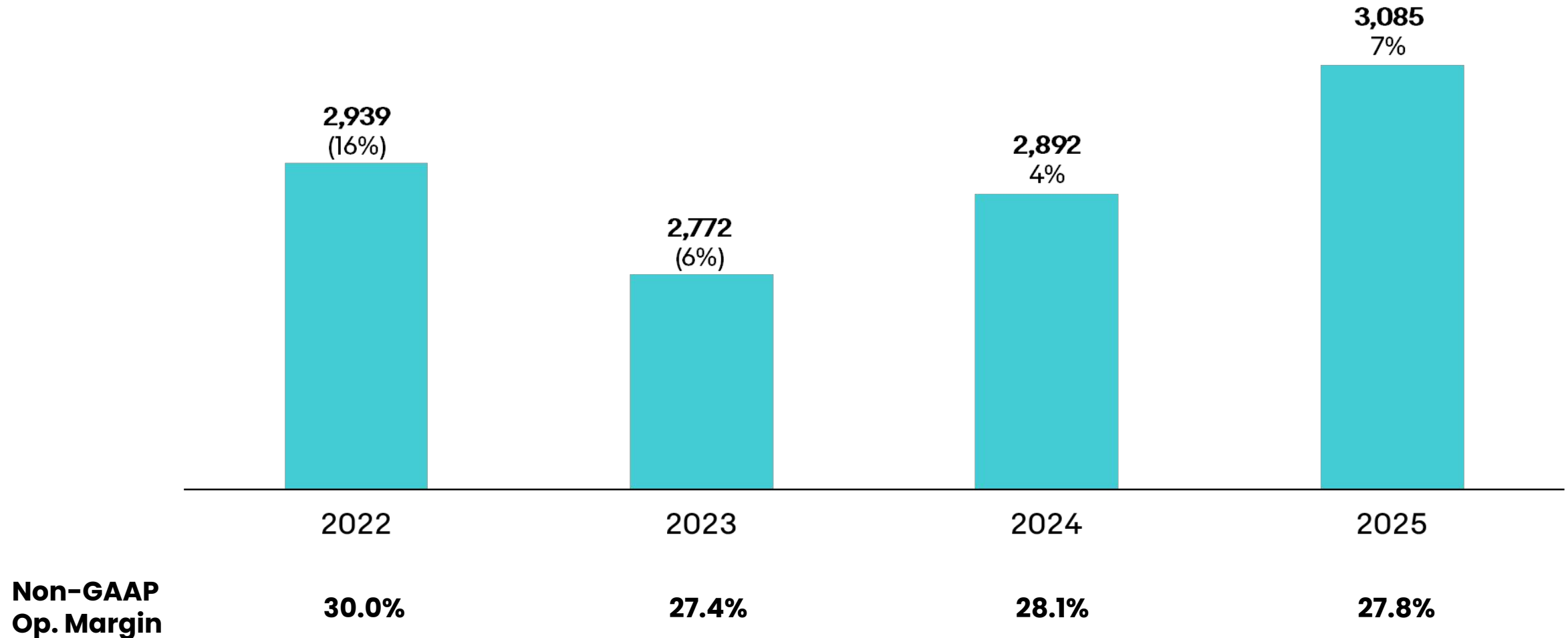
Revenue ■  
Take Rate ●—



# Non-GAAP Operating Income

(\$ millions, Y/Y growth)

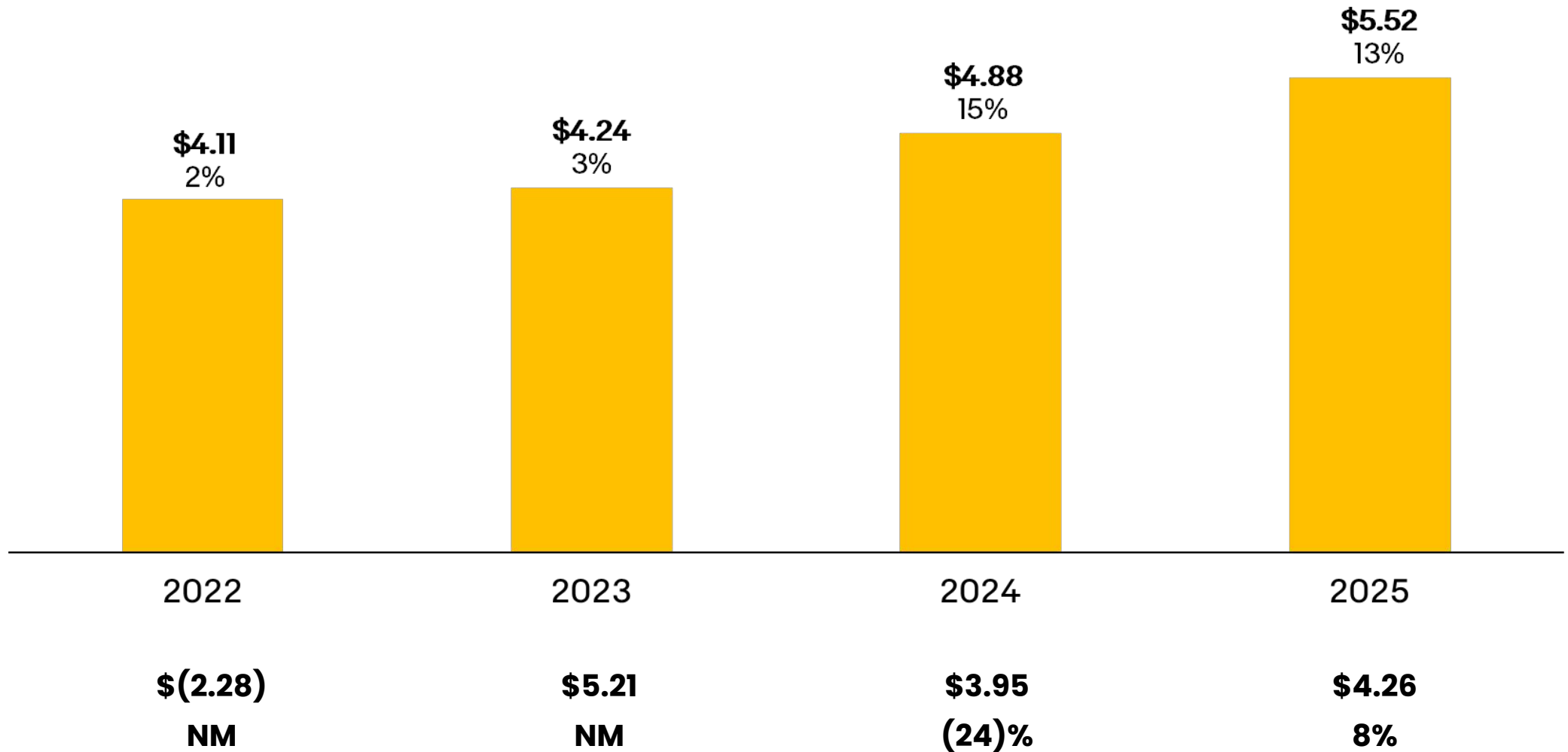
Non-GAAP Operating Income ■



# Earnings Per Share

(Y/Y growth)

Non-GAAP Diluted EPS

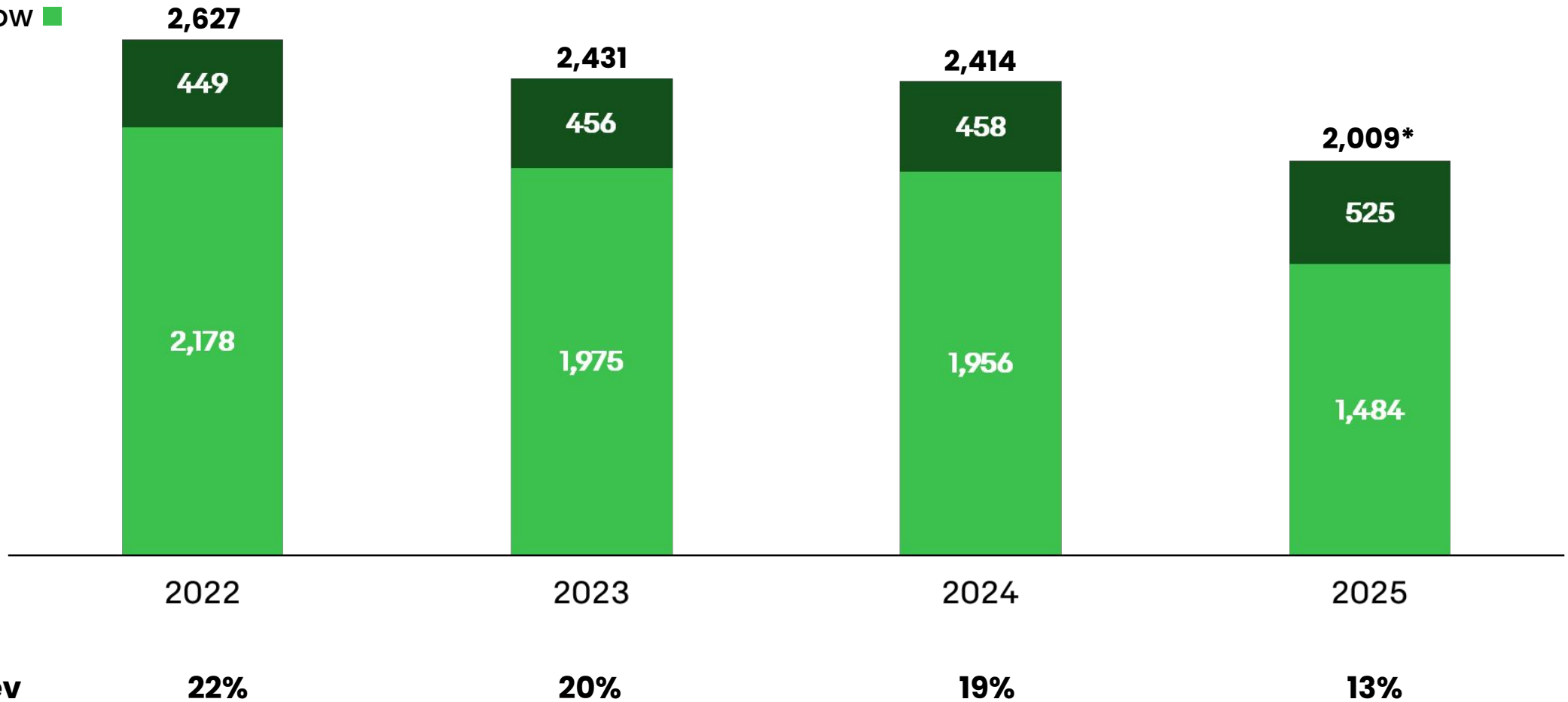


# Operating Cash Flow

(\$ millions)

CapEx ■

Free Cash Flow ■

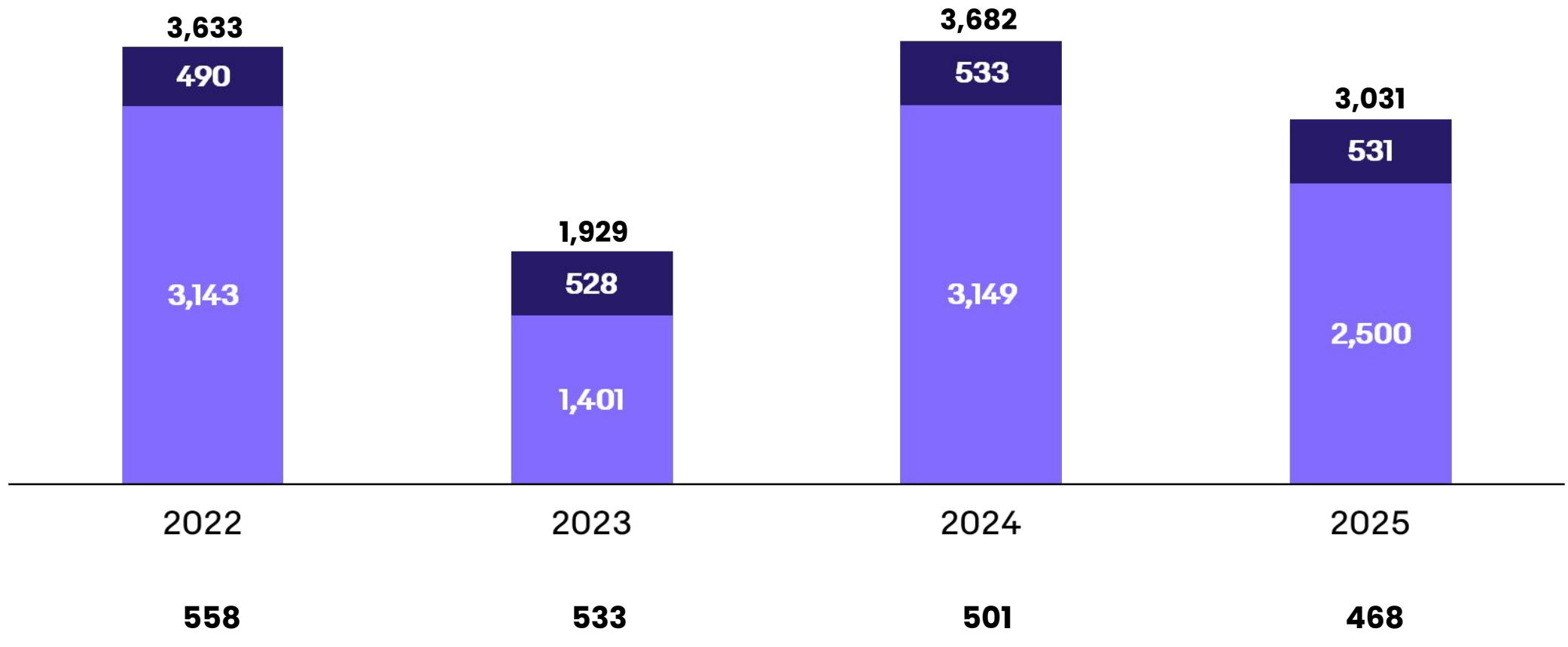


# Capital Returns

(\$ millions)

Cash Dividend ■

Share Repurchases ■





# Appendix

# GAAP to Non-GAAP Reconciliations

## Operating Income

### Reconciliation of GAAP Operating Income to Non-GAAP Operating Income

|                                                                                               | Year ended December 31,           |          |          |          |
|-----------------------------------------------------------------------------------------------|-----------------------------------|----------|----------|----------|
|                                                                                               | 2025                              | 2024     | 2023     | 2022     |
|                                                                                               | (In millions, except percentages) |          |          |          |
| GAAP operating income                                                                         | \$ 2,277                          | \$ 2,318 | \$ 1,941 | \$ 2,350 |
| Stock-based compensation expense and related employer payroll taxes                           | 626                               | 602      | 587      | 507      |
| Amortization of acquired intangible assets within cost of net revenues and operating expenses | 49                                | 37       | 35       | 9        |
| Executive bonuses and restructuring                                                           | 81                                | (10)     | 141      |          |
| Legal matters                                                                                 | 52                                | (56)     | 65       | 50       |
| Other general and administrative expenses                                                     | —                                 | 1        | 3        | 23       |
| Total non-GAAP operating income adjustments                                                   | 808                               | 574      | 831      | 589      |
| Non-GAAP operating income                                                                     | \$ 3,085                          | \$ 2,892 | \$ 2,772 | \$ 2,939 |
| GAAP operating margin                                                                         | 20.5%                             | 22.5%    | 19.2%    | 24.0%    |
| Non-GAAP operating margin                                                                     | 27.8%                             | 28.1%    | 27.4%    | 30.0%    |

# GAAP to Non-GAAP Reconciliations

## Net Income / EPS

### Reconciliation of GAAP Net Income to Non-GAAP Net Income and GAAP Effective Tax Rate to Non-GAAP Effective Tax Rate

|                                                                             | Year ended December 31,                                 |          |          |            |
|-----------------------------------------------------------------------------|---------------------------------------------------------|----------|----------|------------|
|                                                                             | 2025                                                    | 2024     | 2023     | 2022       |
|                                                                             | (In millions, except per share amounts and percentages) |          |          |            |
| GAAP income from continuing operations before income taxes                  | \$ 2,307                                                | \$ 2,278 | \$ 3,707 | \$ (1,601) |
| GAAP provision for income taxes                                             | (311)                                                   | (297)    | (932)    | 327        |
| GAAP net income from continuing operations                                  | \$ 1,996                                                | \$ 1,981 | \$ 2,775 | \$ (1,274) |
| Non-GAAP adjustments to net income from continuing operations:              |                                                         |          |          |            |
| Non-GAAP operating income from continuing operations adjustments            | \$ 808                                                  | \$ 574   | \$ 831   | \$ 589     |
| Change in fair value of equity investment in Adevinta                       | —                                                       | 156      | (1782)   | 2691       |
| Change in fair value of other equity investments                            | (26)                                                    | 78       | 100      | 861        |
| Change in fair value of warrants                                            | 5                                                       | (158)    | (150)    | 230        |
| Other significant gains, losses or charges                                  | —                                                       | —        | —        | (1)        |
| Income tax effects and adjustments                                          | (199)                                                   | (186)    | 486      | (784)      |
| Non-GAAP net income from continuing operations                              | \$ 2,584                                                | \$ 2,445 | \$ 2,260 | \$ 2,312   |
| Diluted net income from continuing operations per share:                    |                                                         |          |          |            |
| GAAP                                                                        | \$ 4.26                                                 | \$ 3.95  | \$ 5.21  | \$ (2.28)  |
| Non-GAAP                                                                    | \$ 5.52                                                 | \$ 4.88  | \$ 4.24  | \$ 4.11    |
| Shares used in GAAP diluted net income per share calculation                | 468                                                     | 501      | 533      | 558        |
| Shares used in non-GAAP diluted net income per share calculation            | 468                                                     | 501      | 533      | 562        |
| GAAP effective tax rate - Continuing operations                             | 13.5%                                                   | 13.0%    | 25.1%    | 20.4%      |
| Income tax effects and adjustments to net income from continuing operations | 3%                                                      | 4%       | -9%      | -4%        |
| Non-GAAP effective tax rate - Continuing operations                         | 16.5%                                                   | 16.5%    | 16.5%    | 16.5%      |

# GAAP to Non-GAAP Reconciliations

## Free Cash Flow

Reconciliation of Operating Cash Flow to Free Cash Flow

|                                                      | Year ended December 31, |          |          |          |
|------------------------------------------------------|-------------------------|----------|----------|----------|
|                                                      | 2025                    | 2024     | 2023     | 2022     |
|                                                      | (in millions)           |          |          |          |
| Net cash provided by continuing operating activities | \$ 2,009                | \$ 2,414 | \$ 2,431 | \$ 2,627 |
| Less: Purchases of property and equipment            | (525)                   | (458)    | (456)    | (449)    |
| Free cash flow                                       | \$ 1,484                | \$ 1,956 | \$ 1,975 | \$ 2,178 |

# Reconciliation of Total Revenue and Organic FX-Neutral Revenue

## Reconciliation of Total Net Revenue

|                             | Year ended December 31, |           |           |          |
|-----------------------------|-------------------------|-----------|-----------|----------|
|                             | 2025                    | 2024      | 2023      | 2022     |
|                             | (in millions)           |           |           |          |
| Net revenues (1)(2)         | \$ 11,100               | \$ 10,283 | \$ 10,112 | \$ 9,795 |
| (1) Hedge gain/(loss)       | (41)                    | (54)      | 56        | 140      |
| (2) Foreign currency impact | 47                      | 2         | 52        | (320)    |

## Reconciliation of Organic FX-Neutral Revenue

|                                       | Year ended December 31, |      |      |      |
|---------------------------------------|-------------------------|------|------|------|
|                                       | 2025                    | 2024 | 2023 | 2022 |
| As Reported Revenue Growth            | 8%                      | 2%   | 3%   | (6%) |
| Acquisition/Disposition Impact        | --                      | --   | (1%) | --   |
| Foreign Currency Impact               | (1%)                    | --   | 1%   | 2%   |
| Organic FX-Neutral Revenue Y/Y Growth | 7%                      | 2%   | 3%   | (4%) |

*Organic FX-Neutral Revenue Growth.* The company defines Organic FX-Neutral Revenue Growth as Reported Revenue Growth excluding incremental revenue from acquisitions or dispositions for the twelve-month period following such acquisitions or dispositions and foreign exchange rate effects. The company believes this measure provides useful supplemental information regarding the company's underlying revenue trends by presenting revenue growth exclusive of these effects.

# Calculation of Fully Diluted Share Count

Calculation of Fully Diluted Share Count

|                                                   | Year ended December 31, |      |      |      |
|---------------------------------------------------|-------------------------|------|------|------|
|                                                   | 2025                    | 2024 | 2023 | 2022 |
|                                                   | (in millions)           |      |      |      |
| Weighted average shares of common stock - basic   | 459                     | 496  | 530  | 558  |
| Dilutive effect of equity incentive awards        | 9                       | 5    | 3    | --   |
| Weighted average shares of common stock - diluted | 468                     | 501  | 533  | 558  |